

a word about: PROFESSIONALLY MANAGED PROGRAMS

Professionally Managed Shared Ownership (PMSO) programs provide a simplified ownership experience by managing all aspects of aircraft ownership such as: fueling, scheduling, maintaining, insuring and servicing all for a fixed predictable fee with no surprises.

A Professionally Managed company offers the benefits of full ownership at a "fraction" of sole ownership prices. You can purchase the exact amount of aircraft needed for your lifestyle. Another advantage is that most PMSOs allow you to buy a "share" and access a "fleet" of aircraft locally and even at other locations. PMSOs are located at various locations around the United States. For one convenient to you, visit us at www.cirrusdesign.com/cirrusshare.

benefits of PMSO

Full-service operation. Your aircraft is stored, maintained, cleaned and cared for with updated databases and subscriptions, fueled, and generally overall "managed" for you. Fleet of aircraft: Most Professionally Managed programs allow you to gain access to an entire fleet of aircraft.

- **INDUSTRY PROFESSIONALS:** PMSO programs are staffed with industry professionals to take care of scheduling, inspections, maintenance and servicing your aircraft to ensure maximum availability.
- **TRAINING:** PMSO programs offer some of the highest training standards available, and many are Cirrus Standardized Training Centers.
- **NEW AIRCRAFT:** Aircraft typically get replaced every 4-5 years. A PMSO program will also generally help you sell your share if you should need to exit the program before the replacement cycle ends.

What's the easiest way to afford the world's most popular aircraft?



CIRRUS SHARE™

Cirrus has been setting new standards in personal aviation technology and safety for a decade, and in that time we've become the world's most desired aircraft. In our continuing tradition of innovation, we're ready to change the way people approach aircraft ownership. The CIRRUS SHARE™ program is our latest innovation to help get you simply and affordably into the aircraft of your dreams. Whether or not you intend to 'fly alone', it doesn't always make sense to 'buy alone.'

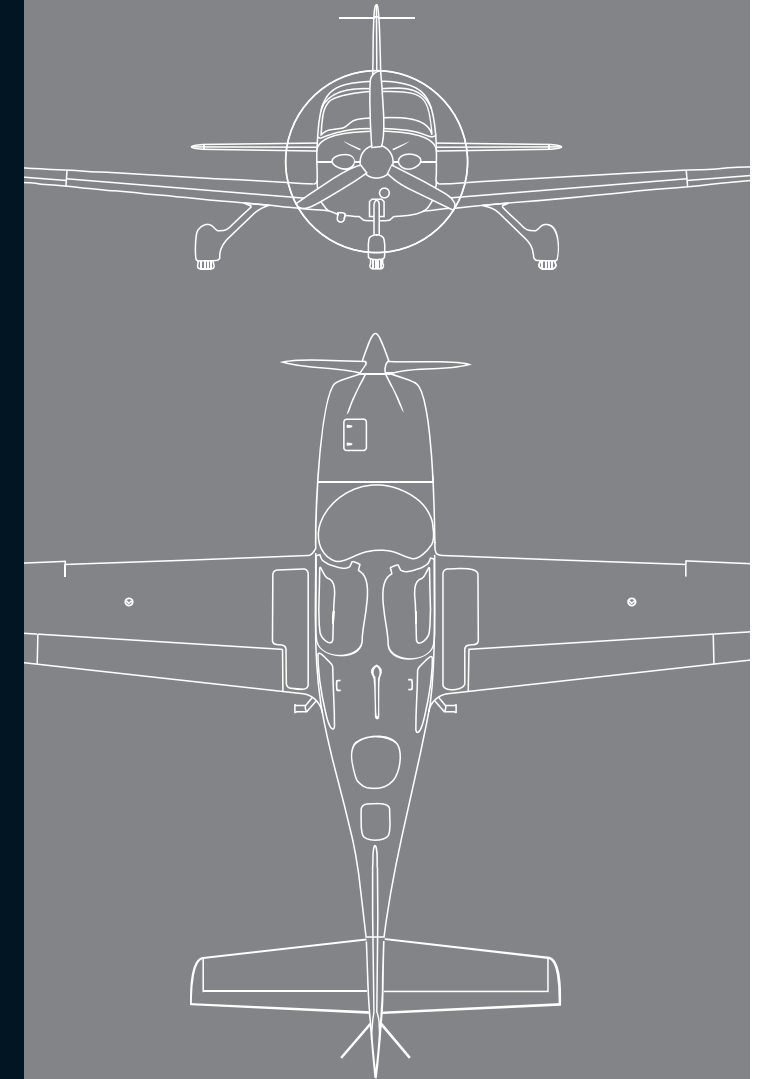
CIRRUS SHARE™ dramatically reduces the costs of aircraft ownership, and it's an easy program to take part in. CIRRUS SHARE™ does that by bringing together 2-4 interested parties who share the cost of joint ownership.

CIRRUS SHARE

OWNERSHIP PROGRAMS

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PLANE GENIUS™

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CIRRUS PLANE GENIUS™



share the cost of owning & operating

what we do

- Set aside a specific Cirrus aircraft for your CIRRUS SHARE™ group to take delivery of within 4 months.
- Actively market your partnership by leveraging our vast database of contacts, holding open house events, and maximizing a specially created website that supports the CIRRUS SHARE™ program.
- Provide demonstration flights to potential partners.
- Support you with structured partnership documents and checklists, and discounted services from our legal experts and tax partners.
- Provide financing for each share of the aircraft.

what you do

- Get into the class leader of luxury, performance and safety for potentially only 25% if the normal price.
- Select and order a factory new Cirrus aircraft for your CIRRUS SHARE™ group.
- Put down a REFUNDABLE* \$10,000 deposit for an SR20, or a \$15,000 deposit for an SR22. All deposits are refundable except for a \$1,000 co-marketing fee.
- Work with Cirrus to market the partnership by attending open house events, and network with potential partners.
- Take the lead in structuring the group. This is your opportunity to be the main 'point person' for coordinating the owner's group.

what it costs

With CIRRUS SHARE™, you'll share the costs of owning and operating an aircraft. This means that all of the fixed expenses such as monthly payments, hangar rent, aircraft & liability insurance, and maintenance and annual inspections are split among the partners. This innovative method of ownership essentially gives you "more aircraft for less money" than as a sole owner. Here are some approximate (July 2006) costs for a 4-way partnership in a new Cirrus:

| | SR20-GTS | SR22-GTS |
|----------------------|----------|----------|
| Initial Investment | \$17,000 | \$23,000 |
| Monthly Fixed Costs | \$750 | \$1,000 |
| Cost per Flight Hour | \$65 | \$90 |

about financing

CIRRUS FINANCE™ offers financing for each individual share of the aircraft. This is an important feature of the CIRRUS SHARE™ program. As an owner, it means that you need only apply for - and qualify - for your share of the aircraft. This financing flexibility allows you to manage your finances independently of the other partners. Through CIRRUS FINANCE™, you can finance your share of the aircraft for up to 15 years, with as little as 20% down!

about scheduling

As a prospective partner, you may be concerned about sharing access to an aircraft: will you be able to fly when you want? While scheduling conflicts can occasionally occur, the fact is that even a busy aircraft with 500 flight hours per year will sit on the ground 95% of the time. Therefore, with a little advance planning and solid communication among partners, your Cirrus should have plenty of time available when you want and need it. Your Cirrus sales person will be happy to discuss scheduling options with you, and even recommend some online tools to help streamline the scheduling process.



How Do I Get Started?

1. Check the cirrus website, www.cirrusdesign.com/cirrusshare, to learn more about this opportunity, and to see if there's a partnership group already forming in your geographic area or call us today at 866.732.9092.
2. For a professionally managed program, contact one of the companies listed on the Cirrus website for a specific airport you'd consider, and find out whether positions are available in a Cirrus aircraft convenient to your location.
3. For CIRRUS SHARE™, contact your Cirrus sales person to talk about joining an existing joint partnership group, or about becoming the Lead Partner for an exciting new group of your own. It's simple, just:
 - Take a complimentary demonstration flight in a new Cirrus.
 - Place a refundable deposit on a new Cirrus for your partner group.
 - Work closely with your Cirrus sales person to find the additional 1-3 partners to complete your group, and take delivery of your new Cirrus within a few months!
 - You can locate your Cirrus sales person by visiting cirrusdesign.com/locator

Comparing your options: what ownership approach is right for you?

| | CIRRUS SHARE™ | PMSO PROGRAMS | SOLE OWNERSHIP |
|------------------------|--|--|---|
| CHARACTERISTICS | <ul style="list-style-type: none"> ▪ Low cost. ▪ Support from Cirrus to help find partners and structure a small group of joint owners. ▪ Available anywhere. ▪ Financing available through CIRRUS FINANCE™ for each share of aircraft. ▪ Establish customized operating rules for your partnership. ▪ Establish sharing arrangements that meet the needs of your partnership. ▪ Requires some time and effort commitment to manage aircraft. ▪ Partnership responsible for ongoing management, maintenance, record keeping, and maintenance costs of aircraft. ▪ Flexible scheduling & availability. | <ul style="list-style-type: none"> ▪ Low cost. ▪ Full Service: all-inclusive scheduling, maintenance, inspections, upkeep, compliance and management. ▪ Financing available for each share. ▪ Fixed, predictable fees - no surprise expenses. ▪ No partnership management issues - be as anonymous or as "visible" as you prefer. ▪ Local and national interchange - fly any aircraft, at any location. ▪ Not available at all airports. ▪ May be subject to intensive transition and recurrent training standards. ▪ Limitations on the number of hours and days you can fly the aircraft. | <ul style="list-style-type: none"> ▪ Sole control and flexibility in scheduling and operating the aircraft. ▪ It's yours, and ONLY yours. ▪ Customize aircraft to your exact specifications. ▪ Full flexibility to finance the aircraft in any way you desire. ▪ Unlimited access to the aircraft on your schedule. ▪ Easier access to higher insurance liability limits. ▪ Full responsibility for all aspects of managing and maintaining aircraft. ▪ Sole responsibility for financing and all operational expenses. |

*Aircraft deposits in the CIRRUS SHARE™ program are refundable for a period of 60 days.